

Income & Expenses by Responsibility

MINSI TRAILS COUNCIL, BOY SCOUTS OF AMERICA

INCOME		A	B	C	D	E	F	G	H
	Activity	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 YE Forecast	2022 Draft	2025 Draft	2028 Draft
1	Endowment Income	122,707	134,401	163,742	183,880	183,880	203,000	220,000	235,000
2	Foundations & Trusts <i>New</i>	0	0	207,013	120,000	140,813	130,000	115,000	105,000
3	Friends of Scouting <i>Council New</i>	0	0	289,273	305,500	260,000	260,000	270,000	275,000
4	Friends of Scouting <i>Districts New</i>	0	0	180,241	137,624	137,624	150,000	175,000	200,000
5	Friends of Scouting	1,012,908	924,668	0	0	0	0	0	0
6	Lehigh Valley Dinner	383,493	390,156	334,401	303,594	321,250	315,000	300,000	275,000
7	Other Income	2,622	4,388	323,836	4,000	257,000	4,000	4,000	4,000
8	Special Events - Golf	215,102	256,047	198,612	195,000	195,000	195,000	195,000	195,000
9	Special Events - Community <i>New</i>	0	0	159,574	222,448	200,000	190,000	185,000	182,250
10	United Ways	56,156	60,885	60,897	58,000	85,000	95,000	95,000	95,000
11	SUB TOTAL--Fundraising	1,792,988	1,770,545	1,917,589	1,530,046	1,780,567	1,542,000	1,559,000	1,566,250
12	Day Camps	50,950	28,171	0	22,800	22,200	25,000	27,000	35,000
13	Insurance <i>New</i>	0	0	19,183	15,000	5,500	0	0	0
14	Jambo	0	79,838	0	0	0	0	0	0
15	Scout Shop (rental)	47,588	42,163	23,263	46,700	27,933	40,000	41,500	43,000
16	Summer Camp	1,348,307	1,143,178	12,995	1,031,952	1,083,452	1,150,000	1,083,452	1,083,452
17	Year-Round Camp	44,791	49,523	44,852	61,250	50,450	51,000	51,000	51,000
18	SUB TOTAL--Support	1,491,636	1,342,873	100,293	1,177,702	1,189,535	1,266,000	1,202,952	1,212,452
19	Council Activities	24,428	23,287	13,111	36,850	29,000	29,000	25,000	24,000
20	District Activities	64,665	50,240	16,353	49,519	28,000	55,000	53,000	50,000
21	Marketing & Membership	0	0	9,323	13,500	5,000	13,000	13,000	13,000
22	Popcorn	288,783	274,463	86,680	213,113	213,113	230,000	250,000	288,793
23	Volunteer Training	34,624	34,385	1,182	22,713	21,000	34,000	34,000	34,000
24	SUB TOTAL--Operations	412,500	382,375	126,649	335,695	296,113	361,000	375,000	409,793
25	TOTAL INCOME	3,697,124	3,495,793	2,144,531	3,043,443	3,266,215	3,169,000	3,136,952	3,188,495

EXPENSES

	Activity	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 YE Forecast	2022 Draft	2025 Draft	2028 Draft
26	Charter & Quota	52,284	52,384	52,830	53,820	53,820	56,000	61,000	66,000
27	Compensation <small>(no Scoutreach/ Camp/Marketing/Exploring)</small>	1,436,105	1,486,311	1,224,893	1,296,006	1,287,191	1,340,000	1,464,049	1,599,808
28	Professional Fees	28,849	24,891	22,412	32,703	39,000	35,000	35,000	35,000
29	SUB TOTAL--Compensation	1,517,238	1,563,586	1,300,135	1,382,529	1,380,011	1,431,000	1,560,049	1,700,808
30	Endowment Expenses	5,460	4,519	235	1,750	1,750	2,500	3,500	4,500
31	Friends of Scouting <i>Council New</i>	0	0	418	2,950	2,950	3,000	3,500	3,500
32	Friends of Scouting <i>Districts New</i>	0	0	7,298	10,100	10,100	8,000	9,000	10,000
33	Friends of Scouting	56,625	35,250	0	0	0	0	0	0
34	Lehigh Valley Dinner	8,174	8,629	5,664	8,650	8,750	8,000	8,250	8,600
35	Special Events - Golf <i>New</i>	0	0	2,816	2,560	2,500	2,200	2,200	2,200
36	Special Events - Community <i>New</i>	0	0	5,996	7,780	7,500	7,500	6,000	6,000
37	SUB TOTAL--Fundraising	70,259	48,398	22,427	33,790	33,550	31,200	32,450	34,800
38	Day Camps	18,798	12,708	827	8,851	8,851	12,000	13,000	15,000
39	Insurance <i>New</i>	0	0	17,068	20,700	22,500	22,500	25,000	27,000
40	Service Center	171,604	160,589	121,234	112,908	109,585	124,800	134,000	143,300
41	Summer Camp	687,928	615,987	26,071	574,491	612,000	617,000	612,000	612,000
42	Year-Round Camp	392,237	378,721	365,983	379,925	377,011	380,000	377,011	377,011
43	SUB TOTAL--Support	1,270,567	1,168,005	531,183	1,096,875	1,129,947	1,156,300	1,161,011	1,174,311
44	Community Networking <i>New</i>	0	0	3,993	4,068	4,000	3,500	4,000	5,000
45	Council Activities	30,079	29,601	9,130	34,895	28,000	22,000	22,000	22,000
46	District Activities	54,960	40,266	8,967	39,880	22,100	40,000	40,000	40,000
47	Exploring <i>New</i>	0	0	19,887	1,050	500	1,000	1,000	1,000
48	JAMBO	0	57,628	0	0	0	0	0	0
49	Marketing & Membership	25,252	32,293	94,802	27,720	15,000	20,000	25,000	28,000
51	Popcorn	26,603	14,927	6,737	13,200	13,200	14,520	20,000	26,000
52	Scoutreach	300,916	297,085	163,704	148,915	75,000	150,000	160,000	178,500
53	Staff Training	39,223	33,216	2,868	12,200	4,215	10,000	20,000	30,000
54	Staff Travel	49,706	51,894	20,646	39,378	22,656	45,000	48,000	48,000
55	Unit Service	44,205	41,781	19,251	19,050	19,050	23,750	35,000	44,000
56	Volunteer Training	27,800	30,538	1,513	20,571	19,000	27,800	27,800	27,800
57	SUB TOTAL--Operations	598,744	629,229	351,498	360,927	222,721	357,570	402,800	450,300
58	TOTAL EXPENSES	3,456,808	3,409,218	2,205,243	2,874,121	2,766,229	2,976,070	3,156,310	3,360,219
59	Surplus (Deficit) Income Over Expenses	240,316	86,575	(60,712)	169,322	499,986	192,930	(19,358)	(171,724)
60	Debt Reduction/Long Term Fin. Payback	166,000	81,772	161,274	168,205	137,926	192,000	441,000	441,000
61	Total Surplus (Deficit)	74,316	4,803	(221,986)	1,117	362,060	930	(460,358)	(612,724)